### **Exhibiting Information**

Japan's Largest ! Blockchain Trade Show!

Held Inside Nex ech Week TOKYO

# BLOCKCHAIN ЕХРО токуо

#### 5th BLOCKCHAIN EXPO TOKYO Spring

May 22 [Wed] - 24 [Fri], 2024 Venue Tokyo Big Sight, Japan

8th AI EXPO TOKYO Spring 4th QUANTUM COMPUTING EXPO TOKYO Spring 3rd DX HUMAN RESOURCE DEVELOPMENT EXPO TOKYO Spring

#### 5th BLOCKCHAIN EXPO TOKYO Autumn

Nov. 20 [Wed] - 22 [Fri], 2024

Venue Makuhari Messe, Japan

5th AI EXPO TOKYO Autumn 5th QUANTUM COMPUTING EXPO TOKYO Autumn

3rd DX HUMAN RESOURCE DEVELOPMENT EXPO TOKYO Autumn

4th XR Fair Tokyo -VR/AR/MR- Autumn 16th CONTENT TOKYO

3rd Metaverse Expo Tokyo Autumn

Organiser RX Japan Ltd.

Supporter (expected) Blockchain Collaborative Consortium **Japan Blockchain Association** 

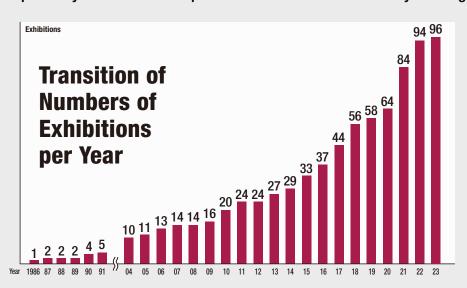


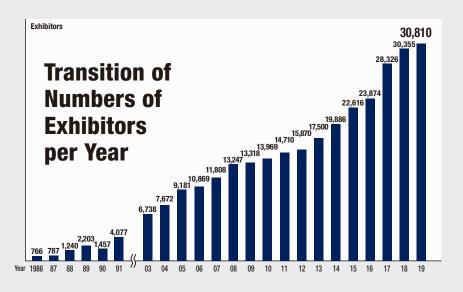
# RX Japan is Japan's Largest Trade Show Organiser

### Holding 96 exhibitions in 38 sectors a year! (The consisting shows)

RX Japan organises 96 exhibitions a year at large exhibition halls such as Tokyo Big Sight, Makuhari Messe and INTEX Osaka across a wide variety of 38 fields including jewellery, fashion, gift items, electronics, energy, IT, cosmetics and medical.

RX Japan fully contribute to expand the exhibitors' business by making the most of the expertise backed up with the experiences.





### **Exhibitions organised by RX Japan** (excerpts)

# Japan IT Week Japan's Largest\* IT Trade Show Consisting Shows: Software & Apps Development Expo Information Security Expo Data Center & Storage Expo etc







## What is **BLOCKCHAIN EXPO TOKYO?**

### 1. BtoB Show Specialised in Blockchain Technologies!

This show is a BtoB trade show specialised in blockchain technologies. Professionals from various industries will visit the show to search the latest blockchain technologies such as Web3, NFT, smart contract, etc.

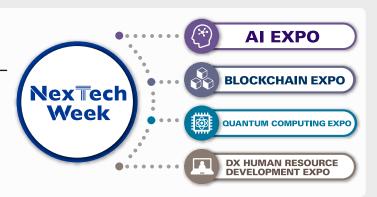
### 2. Special zone dedicated to Web3



A special zone for the current hot topic of Web3. Exhibitors will include Web3 platforms, NFT services, marketplaces, and support for DAO formation. Visitors from all industries considering entering the Web3 business will visit.

### 3. Held inside NexTech Week TOKYO

BLOCKCHAIN EXPO TOKYO is one of the consisting shows of NexTech Week TOKYO which gathers advanced technologies such as Al, blockchain, quantum computing, etc. Many of professionals from various industries gather at once to see the latest technologies.



# The Best Venue to Maximise Sales & Marketing Channels!

#### **Exhibitor Profile**

- Blockchain as a Service (Smart Contract, Distributed Ledger,
   Cryptography, Risk Management, etc)
   NFT Service/Marketplace
- Web3 ServiceDA0 Platform

Media/Entertainment
 Manufacturing
 Logistics

**Visitor Profile** 

• Retail/EC • Medical • Finance etc.

The exhibition offers all the business activities, from generating new leads to receiving orders.

Based on own company's needs, you can tailor your exhibiting.

etc.

**Examples of marketing using exhibitions** 

### **Lead Generation**

### **Generating** prospective customers

Acquiring new leads through business card exchanges, surveys, etc.

#### Lead Nurturing

### Nurturing prospective customers

Raising motivation to introduce the product through presentations, demonstrations, etc.

#### d Lead ring Qualification

### **Qualifying** prospective customers

Qualifying high potential leads through specific proposals and negotiations.

#### **Order**

### Repeat customers

Approaching existing customers

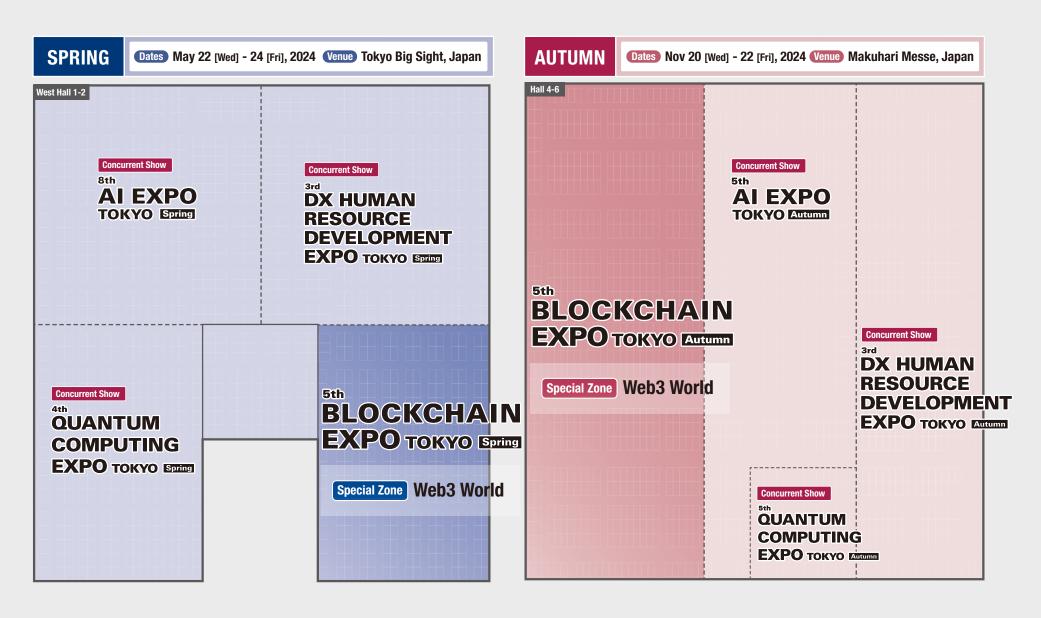
#### You can do all these at the same time

[Exhibit Requirement] All exhibitors must have at least one set of business table and chairs in their booths.

- Reasons
- Better impression than having meetings standing around.
- Having more specifics discussion with visitors.
- Attracting more potential visitors to have meetings.

# **Exhibit both for your Business Expansion in Japan!**

\*The floor plan is subject to change.



# **Attractive Conference Held Concurrently**

### High quality professionals gather to hear from industry leaders.

#### **Speakers from Past Conference** (Excerpts, in random order, honorifics omitted)

\*Affiliations and titles are the ones at the time of the conference.



Chih-Han Yu Chief Executive Officer & Co-founder Appier Group Inc.



Rafal Janik Chief Operating Officer Xanadu Quantum Technologies



Hossein Sadeghi
Principal, Applications and
Algorithms

D-wave Systems Inc.



Charles Hoskinson CEO, Founder Input Output HK Ltd.



Hassan Sawaf Director, Applied Science and Artificial Intelligence, Amazon Al, **Amazon Web Services** 



Scott Crowder Vice President, IBM Q/ CTO & Vice President, Technical Strategy, IBM Systems



Handol Kim General Manager, Quadrant Machine Learning Business Unit, D-Wave Systems Inc.



Jintong Zhu Director of Data Intelligence, International Business, **Alibaba Cloud** 



Shipeng Li Corporate Vice President and Co-President of Research, iFLYTEK Co., Ltd.



Jeremy Achin CEO, Data Scientist **DataRobot, Inc.** 



Hiroaki Kitano President and CEO, Sony Computer Science Laboratories, Inc.



Richard Socher Chief Scientist salesforce.com, Inc.



Vice President
Alexa Machine Learning
Platform
Amazon.com, Inc.

Jain Ravi



Yutaka Matsuo Professor, University of Tokyo



Kazuto Ataka CSO **Yahoo Japan Corporation** 



Akira Sakakibara Chief Technology Officer Microsoft Japan Co., Ltd.



Daisuke Okanohara Representative Director **Preferred Networks, Inc.** 



Yuki Hamada CPO **Mercari, Inc.** 







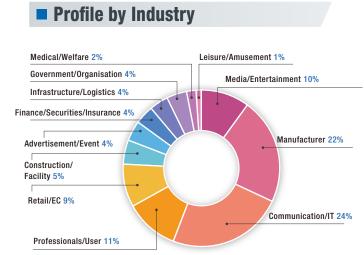
### 2022 Autumn Edition was a Grand Success! 34,265\* Visitors Gather!

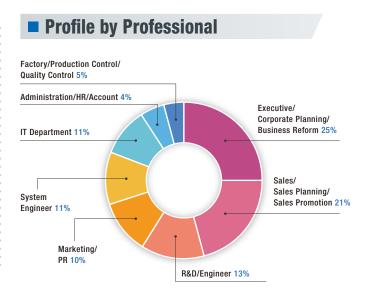
\*Including concurrent shows.



#### Visitor Profile (2022 Autumn Edition)







### **Professionals from Various Industries Gather!**

#### **Excerpts of Visitor Companies at 2022 Autumn Edition** (Including concurrent shows.)

#### **Manufacturing**

- TOYOTA MOTOR

- HONDA
- HITACHI
- RICOH
- FUJITSU
- DENSO
- SONY
- YASKAWA ELECTRIC
- KYOCERA
- FANUC
- MITSUBISHI **ELECTRIC**
- NEC

- TOSHIBA
- NISSAN MOTOR SHARP
- SUBARU PANASONIC
  - MURATA MANUFACTURING
    - KEYENCE
    - KOMATSU
    - NIPPON STEFI
    - ASAHI KASEI CASIO COMPUTER
    - FUJIFII M
    - BRIDGESTONE
    - CANON
    - SANYO CHEMICAL **INDUSTRIES**

#### **Media/Entertainment**

- JAPAN BROAD CASTING CORPORATION
- TOKYO BROADCASTING SYSTEM TELEVISION
- TV ASAHI
- FUJI TELEVISION NETWORK
- ASAHI BROADCASTING **GROUP HOLDINGS**
- NIPPON TELEVISION NETWORK
- SHUEISHA
- THE ASAHI SHIMBUN THE YOMIURI SHINBUN
- NIKKFI
- DENTSU
- HAKUHODO DAIKO ADVERTISING

- D.A. CONSORTIUM JR EAST MARKETING &
- COMUNICATIONS TOKYO AGENCY
- LINE
- MIXI TOEI
- TV TOKYO THE WALT DISNEY
- COMPANY SHOCHIKU
- APPLE UNIVERSAL MUSIC
- BANDAI NAMCO ENTERTAINMENT
- SHOGAKUKAN
- KODANSYA

#### Retail

- SEVEN & I HOLDINGS
- FAMILYMART
- MINISTOP
- AEON AMAZON.COM
- ISFTAN MITSUKOSHI HOLDINGS
- DAIMARU MATSUZAKAYA DEPARTMENT **STORES**
- NITORI HOLDINGS
- ODAKYU DEPARTMENT STORE
- TAKASHIMAYA

- SUMMIT
- DAISO SANGYO
- MARUI GROUP
- DUSKIN
- KINOKUNIYA COMPANY
- ARCLAND SERVICE HOLDING
- SYUPPIN
- D&D HOLDINGS ADASTRIA
- IZUMI
- INAGEYA SAIZERIYA

#### Logistics

- JAPAN POST
- HITACH TRANSPORT SYSTEM
- JAPAN POST HOLDINGS
- NIPPON EXPRESS HOLDINGS
- SANKYU FUJI LOGISTICS
- ALPS ALPINE
- MITSUI O.S.K. LINES
- KAWASAKI KISFN KAISHA
- KONOIKE TRANSPORT
- MITSUBISHI LOGISTICS
- YASUDA LOGISTICS
- NISSUI LOGISTICS SBS TOSHIBA LOGISTICS

- - JAPAN LOGISTIC SYSTEMS
- SENKO GROUP HOLDINGS NISSIN
- KRS UTOC
  - MITSUI-SOKO HOLDINGS

KYODO LOGISTICS

KOBELCO LOGISTICS

NIPPON STEEL

ARIAKEJAPAN

LOGISTICS

- THE SHIBUSAWA WAREHOUSE
- JR EAST LOGISTICS JFE LOGISTICS
  - DIC
    - SAKATA INX
    - PEPTIDREAM
    - SHIONOGI
    - T&K TOKA
    - CORPORATION

PHARMA

TANABE PHARMA

JAPAN AGENCY FOR

MEDICAL RESEARCH

AND DEVELOPMENT

NATIONAL CENTER FOR

GLOBAL HEALTH AND

UNIVERSITY OF TOKYO

TOKYO MEDICAL

UNIVERSITY

MEDICINE

- ROHTO
- DAIICHI SANKYO
- OLYMPUS
- PHARMACEUTICAL
- PHARMACEUTICAL
- TSUMURA
- LSI MEDIENCE
- JUNTENDO UNIVERSITY

- SEIKAGAKU
  - SUMITOMO DAINIPPON

- PHARMACEUTICAL MITSUBISHI

Medical/Pharma

- KOBAYASHI
- OTSUKA
- SOLASTO
- THE UNIVERSITY OF TOKYO
  - HEALTH SCIENCE KANAZAWA UNIVERSITY
    - HOSPITAL
      - NATIONAL CANCER CENTER
      - KYOTO UNIVERSITY HOSPITAL

#### **Construction/Real Estate**

- DAIWA HOUSE
- INDUSTRY SEKISUI HOUSE
- OBAYASHI
- KAJIMA TAISEI
- SHIMIZU DAITO TRUST
- CONSTRUCTION
- HASEKO SUMITOMO
- FORESTRY KANDENKO
- KINDEN EXEO GROUP
- TODA

- SUMITOMO MITSUI CONSTRUCTION KUMAGAI GUMI
- MITSUI FUDOSAN IIDA GROUP
- HOLDINGS MITSUBISHI
- ESTATE SUMITOMO REALTY &
- DEVELOPMENT TOKYO TATEMONO
- AFONMALI JAPAN AIRPORT
- TERMINAL NOMURA REAL **ESTATE HOLDINGS**

etc.

MITSUI HOME MAEDA JGC HOLDINGS

#### **Energy/Infrastructure**

- KEPCO THE KANSAI **ELECTRIC POWER**
- KYUSHU ELECTRIC POWER
- CHUBU ELECTRIC POWER
- ELECTRIC POWER DEVELOPMENT
- TOKYO ELECTRIC POWER COMPNAY HOLDINGS KYUDENKO
- TOHOKU ELECTRIC **POWER**
- MITSUBISHI GAS CHEMICAL
- OSAKA GAS TOKYO GAS KEIYO GAS

ENFOS

- IDEMITSU KOSAN
  - ALL NIPPON AIRWAYS
  - JAPAN AIRLINES EAST JAPAN RAILWAY
  - NIPPON RAILROAD ODAKYU ELECTRIC RAILWAY

TOKYU

- TOKYO METRO TOBIJ RAII WAY
- EAST NIPPON **EXPRESSWAY**
- **EXPRESSWAY EXPRESSWAY**
- METROPOLITAN

#### **Finance**

- MUFG BANK SUMITOMO MITSUI
- BANKING
- MIZUHO BANK

BANK

- JAPAN FINANCE CORPORATION
- SHINSEI BANK THE HOKKOKU
- WEST NIPPON CENTRAL NIPPON
- **EXPRESSWAY**

- NICHIDO FIRE
- AOZORA BANK RESONA BANK
  - JOYO BANK
  - BANK
- DAIWA SECURITIES MIZUHO SECURITIES
- METLIFE MITSUI SUMITOMO INSURANCE

TAIJU LIFE

**INSURANCE** 

- TOKIO MARINE &
- JCB
- THE AKITA BANK
- NOMURA SECURITIES
   THE CHIBA BANK
  - NEC CAPITAL

- THE CHIBA KOGYO
- THE HACHLIUNI BANK
- SOLUTIONS

- AJINOMOTO INSURANCE

etc.

- THE SHIMIZU BANK
- SOMPO HOLDINGS
- ACOM etc.

- Food/Beverage
- SUNTORY HOLDINGS
   RIKEN VITAMIN

GROUP

KEWPIE

NICHIREI

GROUP

EZAKI GLICO

HOUSE FOODS

- KIKKOMAN KEY COFFEE COCA-COLA MITSUBISHI SHOKUHIN
- **BOTTLERS JAPAN** MEIJI SUNTORY NISSHIN SEIFUN BEVERAGE & FOOD
- ICHIMASA KAMABOKI MORINAGA ITO EN JAPAN TOBACCO YAMAZAKI BAKING
- NH FOODS THE NISSHIN MEGMILK SNOW **OILLIO GROUP BRAND**
- NISSIN FOODS HOLDINGS NIPPON SUISAN SAPPORO BREWERIES MARUHA NICHIRO

#### **Goverments**

- MINISTRY OF DEFENCE MINISTRY OF AGRICULTURE.
- **FORESTY AND** FISHERIES MINISTRY OF EDUCATION. CULTURE.
- TECHNOLOGY MINISTRY OF LAND. INFRASTRUCTURE, TRANSPORT AND

SPORTS, SCIENCE AND

- TOURISM MINISTRY OF FINANCE MINISTRY OF
- HEALTH, LABOUR AND WELFARE MINISTRY OF JUSTICE

MINISTRY OF

ECONOMY, TRADE AND INDUSTRY MINISTRY OF FOREIGN AFFAIRS AND COMMUNICATIONS

- AFFAIRS AND COMMUNICATIONS
- NATIONAL POLICE AGENCY TOKYO FIRE DEPARTMENT JAPAN GROUND SELF-DEFENCE FORCE
- JAPAN MARITIME SELF-DEFENCE FORCE TOKYO METROPOLITAN
- GOVERNMENT KANAGAWA PREFECTURAL GOVERNMENT NAGANO PREFECTURE
- AICHI PREFECTURE IBARAKI PREFECTURAL GOVERNMENT
- OKINAWA PREFECTURAL GOVERNMENT MIYAZAKI PREFECTURAL GOVERNMENT GUNMA PREFECTURAL

GOVERNMENT

etc.

**Exhibitor-only optional services** 

# **Maximise Your Exhibiting Results**



#### **Targeting**

Benefit 2

#### **Direct Appeal**

Benefit 3

#### **Differentiation**

**Focus PR on core customers** 

**Appeal to visitors face-to-face** 

**Stand out from your peers** 

#### Speaking Plan at Special Session



- Benefit 1
- Show Management will advertise your session to the industry.
- Benefit 2
- Info of your session applicants will be provided. You can approach them right after the show.
- Benefit 3
- The cost is based on the number of applicants. Participation at a cost according to the results.

**Download the Details** 



#### Advertisement Opportunities

A variety of plans are available to further enhance the results of your exhibiting.

#### **Examples** (Excerpts)

#### **Banner Ads on Official Show Website**



#### **Show Entrance Floor Ads**



#### **Hanging Banner Ad**



#### **Digital Signage Ads**



etc.

**Download the Details** 



# **Extensive Services to Maximise your Result**

1

### Support for exhibition preparation by dedicated staff from Show Management

Dedicated staff offers support for exhibition preparation and achieving better results so companies can join at ease even for the first time.



<image>

2

#### Online exhibitor & product search

Online show catalogue enables visitors to search exhibitors/exhibits. By showcasing your products information, you can attract a number of visitors to your booth.



<image

3

#### **Exhibition invitation URL**

Exhibitor's exclusive exhibition invitation URL. Exhibitors can send the exhibition invitation URL to all customers.



4

### Product information (press release) delivery service for the press

Key point is delivered to about 300 medias in and out of Japan. You can introduce products to many people in the press. The executive office selects companies to post randomly.



\*The listed companies will be selected arbitrarily by the Show Management.

### **Click Below for More Information!**











#### RX Organiser: RX Japan Ltd. BLOCKCHAIN EXPO TOKYO Show Management

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